2021 116TH ANNUAL REPORT

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Brad Little Governor

Patricia Perkins Director





IDAHO
DEPARTMENT OF FINANCE

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Protecting the Integrity of Idaho Financial Markets Since 1905

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July 1, 2021

The Honorable Brad Little Governor, State of Idaho Statehouse Boise, Idaho 83720

Dear Governor Little:

I am pleased to submit the 116th Annual Report of the Department of Finance for fiscal year 2021, July 1, 2020, through June 30, 2021.

The Department's mission is to diligently promote access to healthy and comprehensive financial services for Idaho citizens through prudent and efficient oversight of financial institutions, investment opportunities, and credit transactions. Department financial services sector licensing and registrations increased 2.7 percent over the last fiscal year. The Department also undertakes enforcement actions related to the financial services industry where necessary. This past fiscal year, through enforcement actions and by mediating consumer complaints, the Department returned nearly \$300,000 to Idaho consumers in the form of restitution, rescission, and refunds.

In response to the pandemic, the Department took a proactive approach in offering continued flexibility to those it supervises. This approach avoided disruptions in the delivery of the critical financial services Idaho communities rely upon. Simultaneously, the Department adopted remote and virtual work models to continue monitoring and supervising those entities. Throughout, the Department continued its efforts to promote economic development, appropriately reduce regulatory burdens, and improve financial literacy.

Thank you for your continued support of the Department.

Sincerely,

Patricia R. Perkins Director

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The Department of Finance is a regulatory agency charged with the supervision and oversight of various financial service providers operating in Idaho and across the nation. These include state-chartered financial institutions, regulated lenders, securities issuers, broker-dealers and stockbrokers, residential mortgage brokers, lenders, and loan originators, investment advisers and sales personnel, collection agencies, endowed care cemeteries, and others. The Department is funded entirely by fees levied by law on the industries subject to its supervision. The Department administers and enforces the following twenty-two regulatory statutes:

Idaho Bank Act
Idaho Bank Holding Company Act
Idaho Interstate Banking Act
Idaho Interstate Branching Act
Idaho International Banking Act
Idaho Trust Institutions Act
Idaho Savings Bank Act
Business and Industrial Development
Corporation Act (BIDCO)
Idaho Credit Union Act
Idaho Money Transmitters Act
Idaho Financial Fraud Prevention Act

Idaho Credit Code
Idaho Collection Agency Act
Idaho Uniform Securities Act
Idaho Residential Mortgage Practices Act
Business Combination Act
Control Share Acquisition Act
Idaho Commodity Code
Endowment Care Cemetery Act
Continuing Care Disclosure Act
Idaho Escrow Act
Idaho Loan Broker Act

MISSION STATEMENT

Safeguarding the financial health of Idahoans through the appropriate oversight of diverse financial institutions, the education and protection of consumers, and by fostering sensible innovation in the financial services market.

VISION STATEMENT

Excelling in supervision, fostering innovation, protecting Idaho's financial health.

VALUES

The Department of Finance recognizes and embraces the following values to guide how we work, make decisions, and guide our relationships with internal and external stakeholders. These values not only guide the Department in its annual performance of its strategic plan but in its everyday work with consumers, industry, staff, and others.



employees, and other stakeholders.

Trust – The Department earns trust by exercising prudent, forward-thinking, and common-sense approaches to its mission. The Department gains trust from stakeholders, including industry and its own staff, by applying reasonable and transparent standards in its oversight of financial services.

Accountability – The Department and its staff are guided by its strategic plan goals and objectives, which ensures the timely and efficient performance of its responsibilities. Department management is accountable for their decisions and actions that impact industry, the public, Department

Empowerment – Internally, the Department empowers staff members to reach desired efficiency and productivity in their areas of responsibility. Externally, the Department empowers consumers to make sound choices in the use of financial services and empowers industry to safely provide financial services to Idahoans.

Collaboration – The Department values its collaboration with various stakeholders and partners, including other state and federal regulators, community and consumer advocates, and financial services providers. Such collaboration is essential to obtaining optimal results in the supervision of the industries we oversee, and to being responsive to the businesses and citizens the Department serves.

Adaptability – The Department demonstrates its commitment to adaptability by keeping its staff well trained, educated, and enabled to keep up with constant change in financial services technology and the regulatory landscape. The Department practices change management and promotes its staff's acquisition of new skills, while also learning from others in response to changing circumstances.

Fairness – The Department strives to be fair to in its decisions, both internally and externally. It pursues results that are balanced and that support its values.

ANNUAL HIGHLIGHTS

The Department, originally known as the Idaho office of "State Bank Commissioner," was created March 6, 1905. At that time, the Department administered only one law, the *Idaho Bank Act*, and regulated only the banking industry. This year the Department processed more than 207,000 business filings, licenses, and registrations for companies with billions of dollars in combined assets.

Regulatory Burdens and Related Costs – The Department continues its commitment to provide reasonable regulatory oversight without imposing excessive costs on industry.

- Idaho's overall regulatory fees are among the lowest of any state in the country.
- In addition to retaining low overall fees, the Department has implemented ways to reduce other regulatory burdens without reducing the effectiveness of its regulatory oversight. This includes conducting supervision processes using automated systems.
- The Department provides online collection agency agent-registration and quarterly reporting capability through the Access Idaho portal.
- Consumer finance companies, money transmitters, payday lenders and collection agencies continue to utilize the option of obtaining and renewing licenses through the Nationwide Multistate Licensing System (NMLS).

EDUCATIONAL INITIATIVES

Industry and Regulatory Cooperation and Education – The Department makes significant efforts to coordinate its activities with industry and other regulatory agencies. Coordination and cooperation are increasingly important in an interstate, international, and electronic commercial world. Because of this, the Department participated in events sponsored by the following:

- American Association of Residential Mortgage Regulators
- Boise Chapter of Certified Fraud Examiners and the Idaho State Certified Public Accountants Association
- Conference of State Bank Supervisors
- Federal Financial Institutions Examination Council
- Idaho Bankers Association
- Idaho Community Bankers Association
- Idaho Mortgage Lenders Association
- Money Transmitters Regulators Association
- National Association of Consumer Credit Administrators

- National Association of State Credit Union Supervisors Idaho Financial Services
- National Credit Union Association
- Nationwide Multi-State Licensing System
- North American Collection Agency Regulatory Association
- North American Securities Administrators Association
- Northwest Credit Union Association

Consumer Outreach and Education – Our Consumer Affairs Program provides valuable resources and information to Idaho consumers. Money-savvy Idahoans result in fewer fraud victims, smarter consumers, and greater economic prosperity for individuals and the State as a whole.

Consumers are increasingly reliant on virtual and online platforms to seek information and resources. Consequently, the Department has pivoted our outreach program to reach a larger audience through a broader base. The Department is increasing its online presence through various social media channels including Facebook, Twitter, and YouTube.



The Department also participated or partnered in virtual education events including:



Scam Jams – November 2020 – In partnership with the Idaho Scam Jam Alliance, the Department participated in, and promoted a virtual scam jam webinar series to educate citizens about various scams targeted toward the older population. Topics

addressed at the 2021 virtual "lunch and learn" series included identity theft, Medicare fraud, investment scams, and predatory lending. Upwards of 150 attendee registrations were received for this event. The Department continued to be a supporter and member of the statewide committee that organizes the Scam Jams and educational events both virtually and in-person.



Smart Women, Smart Money Conference – February 2021 – the Department provided monetary sponsorship and a break-out session speaker in support of this important annual conference hosted by the State Financial Officers Foundation. Despite the

conference shifting to a virtual platform in 2021, the event continued to draw a large audience with over 700 registrants. The primary purpose of the conference is educating women in financial matters.



Boomers to Zoomers: Building a Secure Path to Retirement Virtual Event Series – *March* 2021 – Via Facebook live the Department co-streamed the first webinar of a yearlong monthly series on retirement readiness created by Investor Protection Trust, Detroit Public Television, and PBS Books. The series, entitled

Boomers to Zoomers, is a generational look at retirement providing valuable preparedness tips for audiences of all ages. The Department continued to promote this series by sharing the event stream on the fourth Friday each month through the series conclusion in March of 2022.

Idaho Financial Literacy Coalition

Financial Literacy Month – April 2021 – The Department published weekly press releases highlighting key financial topics in recognition of April as Financial Literacy Month. Governor Brad

Little memorialized the annual event by signing a Proclamation in conjunction with an award ceremony celebrating the winners of the annual Piggy Bank Beauty Contest, which is an initiative co-sponsored by the Department and the Idaho Financial Literacy Coalition. The Department and Coalition members also hosted Idaho Financial Literacy Day at the Capital and spoke with local lawmakers about the importance of financial literacy in Idaho



America Saves – April 2021 – The Department participated with financial institutions, state and federal agencies, nonprofit agencies, as well as military, educational, and youth organizations, by providing financial classes to Department staff.



Bank On Idaho – Annually – The Department provides an annual sponsorship, and Department staff volunteer their time as instructors, in continued support of this important initiative. Bank On Idaho strives to give a second chance to the unbanked

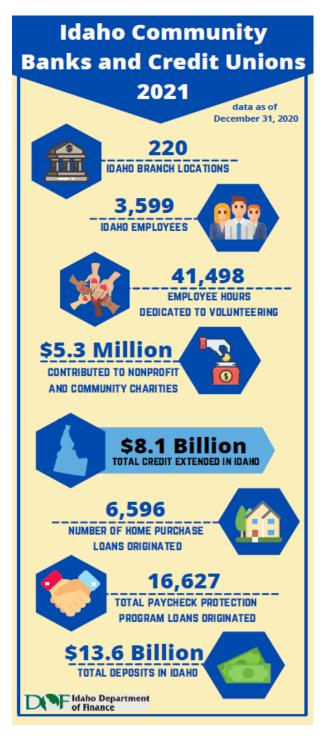
community by providing financial education to its participants and by promoting the use of traditional banking services.

INDUSTRY RESULTS IN IDAHO

Depository Institutions in Idaho – Idaho community banks and credit unions continue to contribute to the Idaho economy through increased consumer access to financial products and services, extension of credit to individuals and businesses, contributions to nonprofit and community charities, employment of Idahoans, and actively volunteering in Idaho communities.

Banks in Idaho — Idaho state-chartered banks continued to exhibit strong performance and financial condition in 2021. The weighted average return on assets increased from 1.15 percent as of June 30, 2020, to 1.36 percent as of June 30, 2021, compared to 1.31 percent for all FDIC-insured institutions nationwide. The net interest margin declined from 4.04 percent to 3.50 percent but remains well above the national average of 2.53 percent. The ratio of non-current loans remains low at 0.65 percent and compares favorably to the national average of 1.01 percent.

Credit Unions in Idaho — Idaho state-chartered credit unions also exhibited strong financial performance in 2021. The aggregate return on average assets increased from 1.15 percent as of June 30, 2020, to 1.41 percent as of June 30, 2021, and remains above the national average of 1.11 percent. The net interest margin declined from 2.77 percent to 2.51 percent and is slightly below the aggregate for national



credit unions of 2.57 percent. The ratio of delinquent loans to total loans improved by 9 basis points to 0.13 percent and remains lower than the aggregate for national credit unions of 0.46 percent.

Consumer Finance – The Department had regulatory oversight responsibility for 834 licensees under the Idaho Credit Code, 2,112 mortgage broker lender licensees under the Idaho Residential Mortgage Practices Act, and 1,380 licensees under the Idaho Collection Agency Act. The number of licensed mortgage loan originators in Idaho increased from 5,396 to 8,438 by 2021 fiscal yearend, an approximate 56 percent year-over-year increase. In addition, the number of collection agency solicitors/collectors registered in Idaho fell from 57,144 to 46,480 by 2021 fiscal year-end, mostly because of business model changes related to the pandemic.

Securities – For the tenth year in a row, submissions to the Securities Bureau increased and exceeded more than 148,000 in fiscal year 2021. The Bureau's oversight extends to more than 138,000 individuals who currently hold Idaho registrations as broker-dealer agents, investment adviser representatives or issuer agents. Through civil and administrative sanctions, the Bureau obtained orders for over \$33,000 in restitution and rescission to customers in Idaho and other states, while imposing fines of \$136,500.

Consumer Complaints – The Department evaluates compliance of its licensees in part through the investigations of complaints filed by consumers. The Consumer Affairs Office responds to consumer complaints, undertakes investigations based upon complaints, and determines the appropriate resolution. If a violation is discovered, the Department may seek voluntary resolution, and depending upon the severity, may pursue fines, deny, suspend, or revocation of licensure, or administrative or court action.

In Fiscal Year 2021 the Consumer Affairs Office received a total of 279 consumer complaints divided into the following categories:

- Financial Institutions Bureau Complaints: 45
 *16/45 complaints were forwarded to State and Federal agencies for review
- Consumer Finance Bureau Complaints: 156
 *25/156 complaints were forwarded to State and Federal agencies for review
- Securities Bureau Complaints: **78**

As a result of mediating these complaints, the Department returned \$ 293,211.53 to Idaho consumers.

- Financial Institutions Bureau remediation to Idaho consumers: \$13,713.75
- Consumer Finance Bureau remediation to Idaho consumers: \$246,036.78
- Securities Bureau remediation to Idaho consumers: \$33,461.00

The Consumer Affairs Office also responds to general consumer inquiries independent of formal complaint filers, furthering its understanding of the wide-ranging challenges and trends impacting consumers in the current financial climate.

FINANCIAL INSTITUTIONS BUREAU

The Financial Institutions Bureau is responsible for promoting the safety and soundness of state-chartered commercial banks, savings banks, credit unions, bank holding companies, trust companies, and business and industrial development corporations operating in Idaho. The Bureau assesses the condition of these institutions so the public can have confidence in the financial system and the interests of depositors, creditors, and shareholders are protected.

The Department is strongly committed to providing effective regulation without excessive costs. Our fees remain among the lowest in the nation – we do not charge examination fees and process most applications for nominal or no fees. Idaho financial institutions incur significantly less regulatory costs than their federal counterparts.

National Accreditation - The Conference of State Bank Supervisors (CSBS) and the National Association of State Credit Union Supervisors (NASCUS) have established accreditation standards for both bank and credit union supervision and regulation. Both the bank and credit union sections received accreditation in fiscal year 2021.

Education and Examiner Training - Continuing education and training are important to maintaining accreditation and maintaining the confidence of those we regulate. The Department continues to support educational opportunities for its examiners.

BANK SECTION

The Bank Section is responsible for supervising all Idaho state-chartered banks and ensuring compliance with the Idaho Bank Act. As of June 30, 2021, there were ten Idaho state-chartered banks under the Bank Section's direct supervision. The Section also has responsibilities as the host-state supervisor for ten banks chartered by other states and operating in Idaho.

Branch Activities

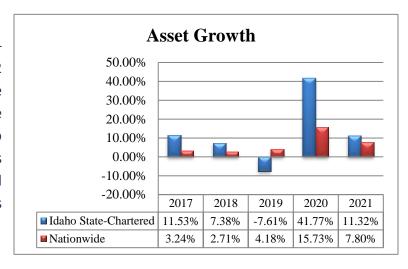
Branching and relocation activity in Idaho continued throughout fiscal year 2021. D.L. Evans Bank opened two new branches, one in Bellevue, Idaho, and one in Brigham City, Utah. D.L. Evans Bank also relocated its branch in Rexburg, Idaho. Bright Bank (a division of Bank of Jackson Hole) expanded further in Idaho opening a branch in Meridian and one in Eagle, while Columbia State Bank opened a new branch in Boise. Banner Bank and Bank of the West closed branches in Boise, Idaho.

Idaho-Based Banks

As of June 30, 2021, there were 11 financial institutions (10 state-chartered banks and one federal savings bank) based in Idaho with combined assets of \$9.4 billion, net loans and leases of \$5.3 billion, and deposits of \$8 billion. Idaho-based institutions outperformed FDIC-insured institutions nationwide with higher average core capital (leverage ratio) of 10.30 percent versus 8.83 percent.

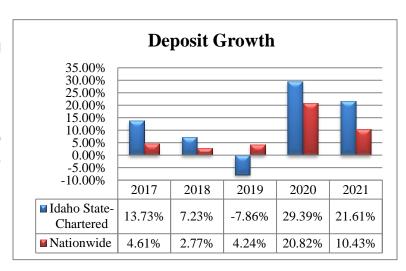
Assets

Total assets in Idaho state-chartered banks increased 11.32 percent from \$7.4 billion as of June 30, 2020, to \$8.3 billion as of June 30, 2021. Asset growth in Idaho state-chartered institutions outpaced the growth rate of all FDIC-insured institutions nationwide of 7.80 percent.



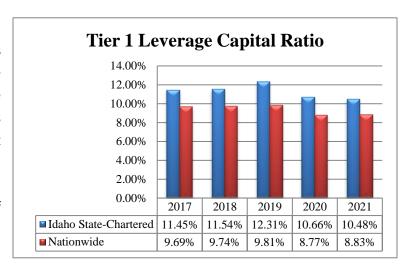
Deposits

Total deposits in Idaho-chartered banks increased 21.61 percent in fiscal year 2021 from \$5.73 billion to \$6.97 billion. Total deposits in FDIC-insured institutions in Idaho increased from \$33.1 billion to \$40.2 billion in fiscal year 2021.



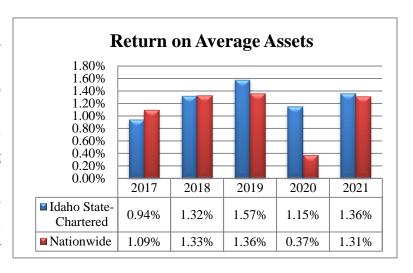
Capital

Idaho state-chartered banks reported a decrease in the weighted average Tier 1 Leverage Capital ratio from 10.66 percent as of June 30, 2020, to 10.48 percent as of June 30, 2021. However, capital levels continue to exceed the national weighted average of 8.83 percent.



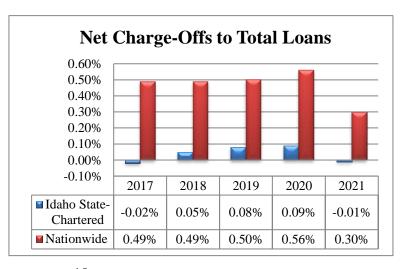
Earnings

Net income of Idaho state-chartered banks increased from \$36.0 million as of June 30, 2020, to \$54.7 million as of June 30, 2021, resulting in the weighted average return on average assets increasing from 1.15 percent to 1.36 percent, comparing favorably to the national weighted average of 1.31 percent. Net income as of calendar year 2020 totaled \$79.67 million.



Charge-offs

The weighted average ratio of net charge-offs to loans and leases improved to negative 0.01 percent for Idaho state-chartered banks, comparing favorably to the national weighted average of 0.30 percent. Idaho-chartered banks reported net recoveries of \$171 thousand as of June 30, 2021.



CREDIT UNION SECTION

The Credit Union Section is responsible for supervising all Idaho state-chartered credit unions and ensuring compliance with the Idaho Credit Union Act. As of June 30, 2021, there were 21 Idaho state-chartered credit unions under the Credit Union Section's direct supervision. The Section also has responsibilities as the host-state supervisor for 12 credit unions chartered by other states and operating in Idaho with approved fields of membership.

Branch Activities

Branching and relocation activity in Idaho continued throughout fiscal year 2021. Potlatch No. 1 Financial Credit Union opened seven new branches in Athol and Osburn, Idaho; Brewster, Tonasket, Cle Elum, and Walla Walla, Washington; and Ontario, Oregon. Idaho Central Credit Union opened two branches in Star and Moscow, Idaho. East Idaho Credit Union opened one branch in Pocatello, Idaho. Mountain Gem Credit Union closed one branch in Nampa, Idaho, and Connections Credit Union relocated its branch in Nampa, Idaho to a new location in Nampa.

Merger Activities

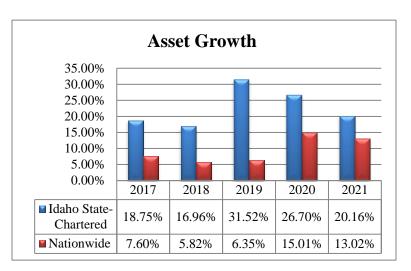
St. Alphonsus Credit Union merged into Idaho Central Credit Union, and Icon Credit Union merged into Horizon Credit Union, a Washington state-chartered institution.

Idaho-Based Credit Unions

As of June 30, 2021, there were 30 credit unions based in Idaho with combined assets of \$15.59 billion, total outstanding loan balances of \$11.32 billion, and shares and deposits of \$13.71 billion. All Idaho credit unions remained "well-capitalized" under federal capital standards.

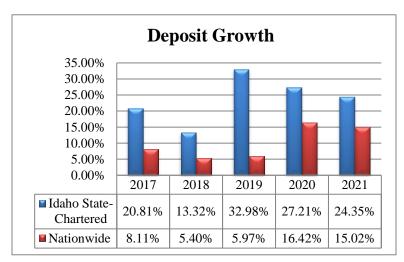
Assets

Idaho state-chartered credit unions continued to experience strong asset growth. Total assets increased 20.16 percent in fiscal year 2021 from \$10.24 billion to \$12.31 billion. The asset growth rate for Idaho state-chartered credit unions compared favorably to the national aggregrate of 14.37 percent.



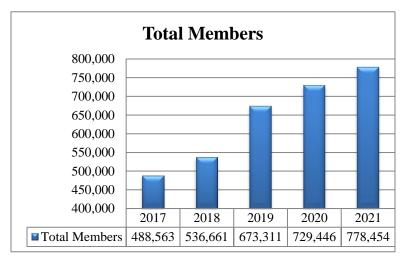
Deposits

Deposits in Idaho state-chartered credit unions increased 24.35 percent in fiscal year 2021 from \$8.71 billion to \$10.83 billion. Nationally, credit unions in aggregate experienced an annual asset growth rate of 15.02 percent.



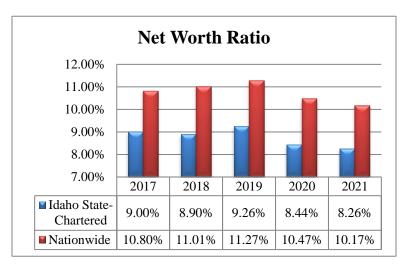
Members

Aggregate members for all Idaho state-chartered credit unions totaled 778,454 as of June 30, 2021. Total membership increased by 6.72 percent or 49,008 during fiscal year 2021.



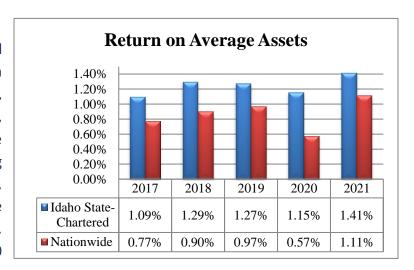
Net Worth

The aggregrate Net Worth to Total Assets ratio (Net Worth ratio) decreased from 8.44 percent to 8.26 percent as in fiscal year 2021, and remains below the national aggregrate of 10.17 percent.



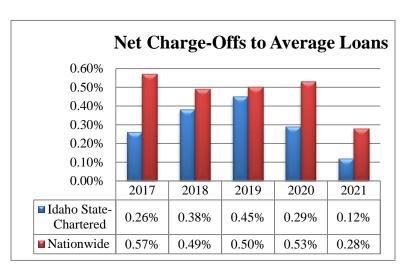
Earnings

Net income of Idaho-chartered credit unions increased from \$54.83 million as of June 30, 2020, to \$81.87 million as of June 30, 2021, resulting in the aggregate return on average assets increasing from 1.15 percent to 1.41 percent, comparing favorably to the national aggregate of 1.11 percent. Net income for calendar year 2020 totaled \$148.03 million.



Charge-offs

The aggregate ratio of net chargeoffs to average loans decreased 17 basis point to 0.12 percent in fiscal year 2021 and remains below the national aggregate of 0.28 percent.



STATE OF IDAHO STATE-CHARTERED BANKS COMPARATIVE STATEMENT Close of Business 6/30/21 and 6/30/20 (000's Omitted)

	2021	2020	% Change
Cash and balances due from depository institutions			
Noninterest-bearing balances and currency and coin	130,236	112,414	15.85
Interest-bearing balances	1,395,935	754,300	85.06
Securities:			
Held-to-maturity securities	126,464	87,867	43.93
Available-for-sale securities	1,715,336	972,088	76.46
Federal funds sold and securities purchased under agreements to resell			
Federal funds sold	60,425	69,683	(13.29)
Securities purchased under agreements to resell	0	0	0
Loans and lease financing receivables			
Loans and leases held for sale	26,491	40,160	(34.04)
Loans and leases, net of unearned income	4,637,266	5,236,925	(11.45)
LESS: Allowance for loan and lease losses	75,803	69,076	9.74
Loans and leases, net of unearned income and allowance	4,561,463	5,167,849	(11.73)
Trading assets	0	0	0
Premises and fixed assets (including capitalized leases)	106,439	104,817	1.55
Other real estate owned	1,363	3,038	(55.13)
Investments in unconsolidated subsidiaries and associated companies	2,271	1,542	47.28
Intangible assets	1,472	1,618	(9.02)
Other assets	137,092	109,159	25.59
Total assets	8,265,194	7,424,639	11.32
Deposits:			
In domestic offices:	6,973,366	5,734,428	21.61
Non-interest bearing	2,932,136	2,293,614	27.84
Interest-bearing	4,041,230	3,440,815	17.45
Federal funds purchased and securities sold under agreements to			
repurchase			
Federal funds purchased	0	0	0
Securities sold under agreements to repurchase	125,428	130,546	(3.92)
Trading liabilities	0	0	0
Other borrowed money	278,386	792,570	(64.88)
Subordinated notes and debentures	0	0	0
Other liabilities	39,601	36,510	8.47

Total liabilities	7,416,781	6,694,054	10.80
Minority interest in consolidated subsidiaries	0	0	0
Perpetual preferred stock and related surplus	0	0	0
Common stock	62,233	52,630	18.25
Surplus (exclude all surplus related to preferred stock)	261,486	226,121	15.64
Retained earnings and Other Equity Capital Components	514,206	429,754	19.65
Total equity capital	848,413	730,585	16.13
Total liabilities, minority interest, and equity capital	8,265,194	7,424,639	11.32

STATE OF IDAHO STATE-CHARTERED CREDIT UNIONS COMPARATIVE STATEMENT Close of Business 6/30/21 and 6/30/20

(000's O	mitted)
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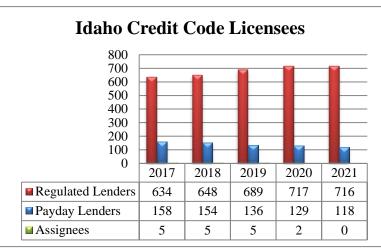
	2021	2020	% Change
Cash and cash equivalents	1,708,497	1,119,153	52.66
Loans			
Unsecured credit card loans	208,644	217,097	(3.89)
All other unsecured loans	209,298	305,451	(31.48)
New auto loans	1,283,587	1,040,945	23.31
Used auto loans	2,039,670	1,813,570	12.47
First mortgage real estate loans and lines of credit	2,872,379	2,518,565	14.05
Other real estate loans and lines of credit	1,220,281	1,129,913	8.00
Other loans, leases, and non-federally guaranteed student loans	1,334,022	1,015,475	31.37
Loans held for sale	25,364	30,347	(16.42)
LESS: Allowance for loan and lease losses	-50,316	-49,098	2.48
Loans and loans held for sale, net of allowance	9,142,931	8,022,265	13.97
Investments:			
Available-for-sale securities	354,382	192,857	83.75
Held-to-maturity securities	43,427	26,435	64.28
Deposits in commercial banks, savings & loans, savings banks	169,361	131,250	29.04
Loans to, deposits in, and investments in lateral person credit			
unions	30,787	29,776	3.40
Membership capital and paid-in capital at corporate credit			
unions	3,140	3,304	(4.98)
All other investments in corporate credit unions	0	311	(100.00)
All other investments	90,440	79,932	13.15
Land and building, net of depreciation	350,953	325,757	7.73
Other fixed assets	42,168	41,535	1.52
NCUA share insurance capitalization	81,911	66,042	24.03
deposit			25.24
Other assets	275,767	202,463	36.21
Total assets	12,307,298	10,242,790	20.16
Shares and deposits: Share drafts	1 200 074	060 221	23.82
Regular shares	1,200,074 4,303,258	969,231 2,999,229	43.48
All other shares and deposits	5,322,413	2,569,620	107.13
other shares and deposits	0,322,713	2,303,020	107.13

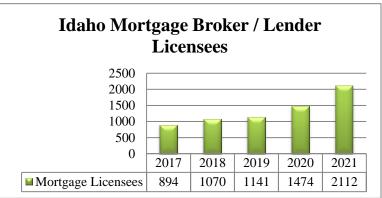
Promissory and other notes payable	324,958	539,212	(39.73)
Accrued dividends and interest payable	6,727	11,722	(42.62)
Accounts payable and other liabilities	169,650	149,296	13.63
Total liabilities	520,336	700,230	(25.69)
Undivided earnings	823,917	701,888	17.39
Regular reserves	164,190	145,051	13.19
Other reserves	229	229	0
Equity acquired in merger	8,651	15,660	(44.76)
Miscellaneous equity	0	0	0
Unrealized gain and loss on AFS securities	72	1,645	(95.60)
Other comprehensive income	-36,783	-28,462	29.23
Total equity capital	961,217	836,672	14.89
Total liabilities, shares, and equity capital	12,307,298	10,242,790	20.16

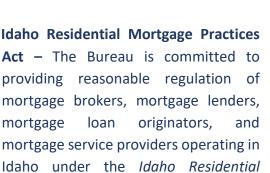
CONSUMER FINANCE BUREAU

The Consumer Finance Bureau is the regulatory and licensing authority for regulated consumer lenders under the *Idaho Credit Code*, the *Idaho Collection Agency Act*, and the *Idaho Residential Mortgage Practices Act*.

Idaho Credit Code – Regulated lenders include consumer finance companies, financial institutions, payday lenders, title lenders, and creditors that take assignments and undertake collection of payments from debtors arising from regulated consumer loans. Provisions of the *Idaho Credit Code* also apply to retail sellers of goods and services who extend credit to their customers.



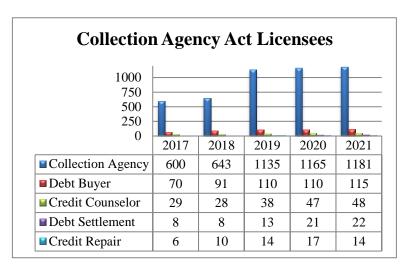




Mortgage Practices Act.



Idaho Collection Agency Act – The Bureau is responsible for the licensing and enforcement provisions of the *Idaho Collection Agency Act*. Collection agencies, debt buyers, debt settlement agencies, credit repair agencies, and credit counselors that engage in collection activities in Idaho are required to obtain a license under the Act and comply with its provisions.





CONSUMER FINANCE BUREAU INITIATIVES

Mortgage Advisory Board – Pursuant to the provisions of the IRMPA, the Director appoints Idaho mortgage industry members to a Mortgage Advisory Board annually. The Mortgage Advisory Board meets throughout the year with the Department Director and Bureau staff members, and provides valuable input on mortgage regulatory issues, market conditions, and industry initiatives.

National Accreditation – The Conference of State Bank Supervisors (CSBS) has established accreditation standards for mortgage supervision and regulation. The Bureau's Mortgage section received reaccreditation in fiscal year 2021.

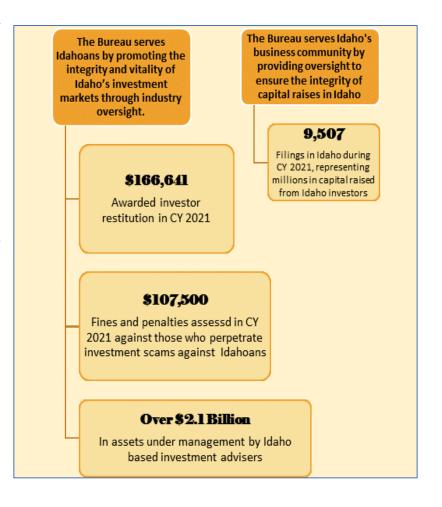
Mortgage Recovery Fund – Idaho law establishes a mortgage recovery fund to provide reimbursement to persons damaged as a result of violations of the IRMPA. Mortgage licensees pay into the fund as a part of their initial license application and at the time of their annual license renewals. On an annual basis, the Department may apply up to \$50,000 of moneys accumulated

in the mortgage recovery fund in excess of one million five hundred thousand dollars (\$1,500,000) to fund the department's expenses in administering the mortgage recovery fund; develop and implement consumer education concerning the residential mortgage industry; contract for research projects for the state concerning the residential mortgage industry; fund the training expenses of department staff members and its attorneys concerning the residential mortgage industry; and publish and distribute educational materials to licensees and applicants for licensure under this chapter.

SECURITIES BUREAU

Idaho Uniform Securities Act -

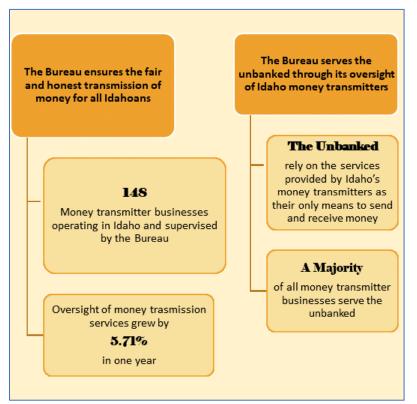
The Securities Bureau administers and enforces several consumer and business protection statutes. Through the authority of the *Uniform* Securities Act and the Idaho Commodity Code, the Bureau regulates the sale of investment securities and those individuals and entities that offer investment opportunities to the public. The Bureau's objectives in administering and enforcing these statutes include promoting the integrity and vitality of state and federal financial markets, protecting the investing public from fraudulent investment schemes, and assisting legitimate businesses in their efforts to raise capital in Idaho.



When individuals or entities violate these statutes, appropriate remedies are sought using statutory and administrative enforcement authority. The Bureau also assists in criminal prosecutions when necessary.

Idaho Escrow Act - The *Idaho Escrow Act* assigns the Department regulatory oversight responsibilities for independent Idaho escrow agencies. Idaho escrow agencies, as defined in the Idaho Escrow Act, are required to obtain a license prior to engaging in escrow activities in Idaho.

This includes exchange accommodators who facilitate "1031" exchanges pursuant to 26 USC §1031.



Idaho Money Transmitters Act -

The Securities Bureau is charged with the responsibility of administering and enforcing the *Idaho Money Transmitters Act.* A "money transmitter" is defined as any business engaged in receiving money for transmission or transmitting money within the United States or to locations outside of the United States, by any means including, but not limited to, payment instruments, wire transfers, and facsimile or electronic transfers.

SUPPORTING SERVICES BUREAU

This Bureau provides enterprise operational support to the Director, Deputy Director, and the other Bureau Chiefs in carrying out their program responsibilities. This support is provided through the development and maintenance of the accounting system and records for the Department; maintenance of personnel records; preparation and submission of the Department's budget; providing financial, management and statistical reports; coordination of the Department's business services; maintenance of the Department's vehicles; and maintenance of the Department's information technology systems.

EXHIBITS

DEPARTMENT OF FINANCE DIRECTORS/COMMISSIONERS

Director/Commissioner

Term of Office

Charles S. Loveland	March 6, 1905 to June 1, 1907
W. S. Chaney	June 1, 1907 to March 6, 1909
William G. Cruse	
V. W. Platt	June 2, 1911 to February 1, 1913
A. E. Reid	February 1, 1913 to February 6, 1915
G. R. Hitt	February 6, 1915 to January 25, 1919
Jay Gibson	January 25, 1919 to September 10, 1920
J. G. Fralick	
E. W. Porter	February 7, 1923 to February 1, 1931
Ben Diefendorf	
George W. Wedgwood	January 13, 1937 to January 1, 1939
G. L. Jenkins	January 1, 1939 to January 6, 1941
George W. Wedgwood	January 6, 1941 to January 4, 1943
G. L. Jenkins	January 4, 1943 to January 2, 1945
J. B. Newport	January 4, 1945 to December 28, 1946
William J. Sewell	December 28, 1946 to January 6, 1947
E. F. Haworth	January 6, 1947 to August 15, 1952
Austin Schauweiler	August 15, 1952 to May 14, 1954
R. U. Spaulding	June 17, 1954 to April 14, 1961
J. L. McCarthy	June 1, 1961 to July 9, 1965
Tom D. McEldowney (Acting)	August 10, 1965 to January 31, 1967
John D. Silva	February 1, 1967 to January 4, 1971
Tom D. McEldowney (Acting)	January 4, 1971 to August 29, 1971
Tom D. McEldowney	August 30, 1971 to March 31, 1987
Belton J. Patty	April 1, 1987 to January 1, 1995
Gavin M. Gee (Acting)	January 2, 1995 to March 13, 1996
Gavin M. Gee	March 13, 1996 to January 26, 2017
Mary E. Hughes (Acting)	January 27, 2017 to November 4, 2017
Gavin M. Gee	
Mary E. Hughes (Acting)	January 16, 2019 to January 13, 2020
Patricia R. Perkins	January 13, 2020 to Present

IDAHO DEPARTMENT OF FINANCE

SUMMARY OF INCOME AND EXPENSES

July 1, 2020 through June 30, 2021

INCOME BY SOURCE			
Dedicated Account			\$15,879,978.03
TOTAL INCOME COLLE			
APPROPRIATION			
Dedicated Account			
TOTAL APPROPRIATION	\		\$10,624,500.00
EXPENDITURES			
Personnel Costs			\$6,057,113.00
Operating Expenditures			
Capital Outlay			
TOTAL EXPENDITURES			·
BALANCE OF APPROPE	RIATION		
EXPENDITURES BY MA IOD OF ACC	250		
EXPENDITURES BY MAJOR CLASS Salaries & Wages			\$4,406,785.74
Personnel Benefits			
Communication Services			
Employee Development & Other Serv			
Professional Services			
Repairs & Maintenance Service			
Administrative Services			
DP Services			
Employee Travel			
Materials & Supplies			
Insurance			\$4,597.18
Rentals & Operating Leases			\$3,018,365.77
Miscellaneous Operating Expenditure			\$32,034.95
Capital Outlay			·· \$9,876.18
TOTAL EXPENDITURES			\$9,876.18 \$10,217,933.71
	BY MAJOR CLASS	POSITIONS	\$10,217,933.71 POSITIONS
TOTAL EXPENDITURES	BY MAJOR CLAS	SES	\$10,217,933.71
TOTAL EXPENDITURES PERSONNEL STATUS	POSITIONS AUTHORIZED	POSITIONS APPROPRIATED	\$10,217,933.71 POSITIONS FILLED
PERSONNEL STATUS Full-Time Employees	POSITIONS AUTHORIZED	POSITIONS APPROPRIATED	\$10,217,933.71 POSITIONS FILLED
TOTAL EXPENDITURES PERSONNEL STATUS	POSITIONS AUTHORIZED	POSITIONS APPROPRIATED	\$10,217,933.71 POSITIONS FILLED
PERSONNEL STATUS Full-Time Employees Part-Time Employees	POSITIONS AUTHORIZED	POSITIONS APPROPRIATED	\$10,217,933.71 POSITIONS FILLED
PERSONNEL STATUS Full-Time Employees Part-Time Employees TOTALS FUND SOURCE	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0
PERSONNEL STATUS Full-Time Employees Part-Time Employees TOTALS	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00
PERSONNEL STATUS Full-Time Employees Part-Time Employees TOTALS FUND SOURCE	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0
FUND SOURCE Security Investor Fund	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00
FUND SOURCE Security Investor Fund————————————————————————————————————	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00
FUND SOURCE Security Investor Fund— TOTAL COLLECTED EXPENDITURES Personnel Costs———————————————————————————————————	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00
FUND SOURCE Security Investor Fund- TOTAL COLLECTED	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$50,000.00
FUND SOURCE Security Investor Fund—TOTAL COLLECTED —— EXPENDITURES Personnel Costs—Operating Expenditures———	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$6,660.00 \$6,660.00 \$0.00
FUND SOURCE Security Investor Fund— TOTAL COLLECTED EXPENDITURES Personnel Costs— Operating Expenditures— Capital Outlay—	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$50,660.00 \$6,660.00 \$6,660.00 \$6,660.00
FUND SOURCE Security Investor Fund—TOTAL COLLECTED —— EXPENDITURES Personnel Costs———————————————————————————————————	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$6,660.00 \$0.00 \$6,660.00 \$6,660.00
FUND SOURCE EXPENDITURES Personnel Costs Operating Expenditures Capital Outlay TOTAL EXPENDITURES BALANCE OF FUND FUND SOURCE FUND SOURCE FUND SOURCE FUND SOURCE FUND SOURCE FUND SOURCE FUND SOURCE	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$50,000.00 \$6,660.00 \$0.00 \$6,660.00 \$43,340.00
FUND SOURCE Security Investor Fund—TOTAL COLLECTED —— EXPENDITURES Personnel Costs———————————————————————————————————	POSITIONS AUTHORIZED 66 0	POSITIONS APPROPRIATED 66 0	\$10,217,933.71 POSITIONS FILLED 66 0 \$50,000.00 \$50,000.00 \$50,000.00 \$6,660.00 \$0.00 \$6,660.00 \$43,340.00

SECURITIES BUREAU SANCTIONS REPORT

I. ADMINISTRATIVE SANCTIONS AND ORDERS ISSUED UNDER THE IDAHO UNIFORM SECURITIES ACT (IUSA)

Elite Retirement Strategies; Peterson	Agreement and Order issued 8/24/20.	\$3,000.00 Penalties
American Alternative Investments	Agreement and Order issued 9/8/20.	\$3,000.00 Penalties & \$2,250.00 Restitution/Rescission
Signalwise, LLC; William Stern	Agreement and Order issued 9/10/20.	\$1,500.00 Penalties
ohnson, Paul Fredrick	Cease and Desist Order issued 10/21/20.	\$18,000.00 Penalties
All-Star Staffing, LLC; Hoagland	Agreement and Order issued 4/13/21.	\$20,000.00 Penalties & \$31,211.00 Restitution/Rescission
D Cowan & Company	Agreement and Undertaking entered issued 4/14/21. Order of Suspension issued 4/15/21.	\$1,000.00 Penalties
Densmore, Allan & Elite Retirement	Cease and Desist Order issued 5/24/21.	\$20,000.00 Penalties

II. ADMINISTRATIVE SANCTIONS AND ORDERS ISSUED UNDER THE IDAHO ESCROW ACT & IDAHO MONEY TRANSMITTERS ACT

ZenPayroll, Inc.	Agreement and Order issued 7/30/20.	\$10,000.00 Penalties
PrimePay, LLC	Agreement and Order issued 11/19/20.	\$10,000.00 Penalties
Paylocity Corporation	Agreement and Order issued 12/16/20.	\$20,000.00 Penalties
Upload HQ Inc.	Agreement and Order issued 12/17/20.	\$25,000.00 Penalties

Adept Escrow Services, Inc.	Agreement and Order issued 5/3/20.	\$5,000.00 Penalties
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CONSUMER FINANCE BUREAU SANCTIONS REPORT

I. ORDERS ISSUED UNDER THE IDAHO COLLECTION AGENCY ACT

Instant Tax Solutions, LLC	Consent Order entered on 8/4/2020.	\$1,500.00 Penalties
Niagara Credit Solutions, Inc.	Verified Complaint to Revoke License issued on 8/7/20. Default Order issued on 9/14/20.	\$0.00
Dianography Eirm D.C.		\$4,000.00 Penalties
Pioneer Law Firm, P.C.	Consent Order entered 9/29/20.	\$12,735.45 Restitution
Synergy Credit Services, LLC	Verified Complaint to Revoke License issued on 10/29/20. Default Order issued on 12/3/20.	\$0.00 Penalties
Nationwide Debt Reduction Services, LLC	Verified Complaint to Revoke License issued on 11/23/20. Default Order was issued on 1/4/21.	\$0.00 Penalties
Go to Dra, LLC	Order to Cease and Desist issued on 2/4/21.	\$0.00 Penalties
Mountain Run Solutions, LLC	Verified Complaint issued on 4/15/21. Notice of Dismissal of Verified Complaint issued on 5/6/21.	\$0.00 Penalties
Andrews, Benson & Associates	Order to Cease and Desist issued on 5/19/21.	\$0.00 Penalties

II. ORDERS ISSUED UNDER THE IDAHO CREDIT CODE

Can Do Auto Credit, Inc. Consent Order entered on 9/28/21.	\$1,500 Penalties/ fees/costs
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III. ORDERS ISSUED UNDER THE IDAHO RESIDENTIAL MORTGAGE PRACTICES ACT

Isibor, Osarose Olarewaju	Order of Denial issued on 7/2/20.	\$0.00 Penalties
Martinez, Richard Robert	Order of Denial issued 1/10/20. Preliminary Order of Denial issued on 7/23/21.	\$0.00 Penalties
Murphy, Justin Patrick	Final Order of Denial issued on \$0.00 Penalties	
Norrod III, Burx Andrew	Preliminary Order of Denial issued on \$0.00 Penalties	
acouzze, Michael William	Final Order of Denial issued on 9/10/20.	\$0.00 Penalties
Gronlund, Steven Carl	Order of Denial issued on 9/17/20. Consent Order entered on 11/23/20.	\$500.00 Costs and fees
Jackson, Sandra Mary	Final Order of Denial issued 10/22/20.	\$0.00 Penalties
Sherrer, Berenice	Final Order of Denial issued on 11/19/20.	\$0.00 Penalties
Butay, Kristal Anne	Final Order of Denial issued on 11/19/20.	\$0.00 Penalties
Wunder, Brandon Joseph	Final Order of Denial issued 12/28/20.	\$0.00 Penalties
Timpson, Daniel Herbert	Final Order of Denial issued 1/12/21.	\$0.00 Penalties
Warrell, Jordan Marie	Final Order of Denial issued on \$0.00 Penaltie	
Rogers, Faithe Aunguanette	Final Order of Denial issued on \$0.00 Penaltie.	
Anand, Harveer Singh	Final Order of Denial issued on \$0.00 Penalties	
Horton, Kaitlin Elizabeth	Final Order of Denial issued on \$0.00 Penalties	
Blanco-Gomez, Omar	Consent Order entered on 3/8/21. \$0.00 Penaltie	
Geiger, Melvonne Sharisse	Order of Denial issued on 3/31/2021.	\$0.00 Penalties
Carlin, Peter Joel	Order of Denial issued on 4/1/2021.	\$0.00 Penalties
Felakori, Eva	Order of Denial issued on 4/1/2021.	\$0.00 Penalties

Garcia, Cristobal Lara	Order of Revocation issued on 4/15/2021. Default Order of Revocation issued on 5/24/21.	\$0.00 Penalties
Anderson, Benjamin Alexander- Owens	Order of Denial issued on 4/20/2021.	\$0.00 Penalties
Anders, Neil David	Order of Denial issued on 4/19/2021.	\$0.00 Penalties
Geist, Melanie	Order of Denial issued on 4/26/21	\$0.00 Penalties
Scalese, Jason Edward	Order of Denial issued on 4/26/21.	\$0.00 Penalties
Alt, Sabrino Dagostino	Order of Denial issued on 4/26/21.	\$0.00 Penalties
Bauer, Eric Roger	Order of Denial issued on 5/12/21.	\$0.00 Penalties
Brew, Derrick Trenton	Order of Denial issued on 5/24/21.	\$0.00 Penalties
Griffin, Kira Dionne	Order of Denial issued on 5/27/21.	\$0.00 Penalties
Jaques, Ronald Wade	Order of Denial issued on 6/7/21.	\$0.00 Penalties
Dumatol, Neil Baja	Order of Denial issued on 6/16/21	\$0.00 Penalties
Shelby, Steven Brandon	Order of Denial issued on 6/16/21.	\$0.00 Penalties
Taylor, Altonio Lee	Order of Denial issued on 6/16/21.	\$0.00 Penalties
Sorrentino Jr., Rodney Louis	Order of Denial issued on 6/28/21.	\$0.00 Penalties
Barela, Manuel Alfredo	Order of Denial issued on 6/28/21.	\$0.00 Penalties

YEARS OF STATE SERVICE AS OF JUNE 30, 2021 Recognizing over 584 years of Combined Service to the State of Idaho

ADMINISTRATION			
Patricia Perkins	1.4	Director	
Anthony Polidori	20.7	Deputy Director	
Patricia Highley	31.7	Securities Bureau Chief	
David Jensen	16.7	Supporting Services Bureau Chief	
Erin Van Engelen	16.1	Consumer Finance Bureau Chief	
Salvador Cruz	7.8	Financial Institutions Bureau Chief	
Lisa Baker	10.4	Administrative Assistant 2	
Amber Aberasturi	5.7	Human Resources Specialist	
Celia Kinney	1.6	Consumer Affairs Officer	
SUPPORTING SERVICES BUREAU			
Jill Peterson Pate	24.3	Financial Specialist	
Aaron Hundt	5.4	Office Specialist 2	
FINANCIAL INSTITUTIONS BUREAU			
Richard Sherrick	18	Financial Institution Examiner, Commissioned Sr.	
Andrew Forth	16	Financial Institution Examiner, Commissioned Sr.	
James Tunca	10.8	Financial Institution Examiner, Commissioned Sr.	
Robert Moore	8.2	Financial Institution Examiner, Commissioned Sr.	
Krista Bolt	8.9	Financial Institution Examiner, Commissioned	
Gabriel Quintero Corredor	5.8	Financial Institution Examiner, Commissioned	
Marquita Gonzales	5.1	Financial Institution Examiner, Commissioned	
Brandt Nevin	3.9	Financial Institution Examiner, Commissioned	
David Durrant	3.7	Financial Institution Examiner, Commissioned	
Scot Carpenter	4	Financial Institution Examiner 3*	
Nathanael Garcia	2.1	Financial Institution Examiner 2*	
Ericka Gonzalez	1.1	Financial Institution Examiner 2*	
Garrett Vose	0.7	Financial Institution Examiner 1*	
Logan Lish	0.7	Financial Institution Examiner 1*	
Brandon Gresser	0.1	Financial Institution Examiner 1*	
Tracy English	8.4	Administrative Assistant 1	

Elizabeth Adcock 8.7 Office Specialist 2

*Underfill for Financial Institution Examiner,
Commissioned

		Commissioned
CONSUMER FINANCE BUREAU		
K.C. Schaler	23.4	Financial Examiner/Investigator 4
Daniel Kline	16.3	Financial Examiner/Investigator 4
Jillian Laine	9.8	Financial Examiner/Investigator 4
Tom Nate	12.5	Financial Examiner/Investigator 3
Bennie Bourn	10	Financial Examiner/Investigator 3
Brad Carpenter	9.8	Financial Examiner/Investigator 3
Mike Li	8.4	Financial Examiner/Investigator 3
Glenn Lyons	5.2	Financial Examiner/Investigator 3
Carey Phillips	4.2	Financial Examiner/Investigator 3
Talina Hawes	14.2	Financial Examiner/Investigator 2*
Marc Wardell	5.9	Financial Examiner/Investigator 2*
Leslie DeMarco	1.1	Financial Examiner/Investigator 2*
Sydney Lambeth	1.1	Financial Examiner/Investigator 2*
Robert Wiley Jr.	2.5	Financial Examiner/Investigator 1*
Jamie Fields	0.5	Financial Examiner/Investigator 1*
Kristen Lolo	0.2	Financial Examiner/Investigator 1*
Aaron Gugino	0.2	Financial Examiner/Investigator 1*
Mel White	9.9	Administrative Assistant 1
Christian Taroreh	5.6	Administrative Assistant 1
Brenda Clement	5.4	Administrative Assistant 1
Kimberley Banner	7.7	Technical Records Specialist 1
Stephanie Sanders	6.8	Technical Records Specialist 1
		*Underfill for Financial Examiner/Investigator 3
SECURITIES		

SECURITIES		
Nancy Ax	23.3	Financial Examiner/Investigator 4
Jennifer Biretz	2.9	Financial Examiner/Investigator 4
Kurt Merritt	13.1	Financial Examiner/Investigator 3
Kristen Butler	12.1	Financial Examiner/Investigator 3
Norman Real	8.4	Financial Examiner/Investigator 3
Jeffrey Flora	7.8	Financial Examiner/Investigator 3
Kimberly Sarrett	5.7	Financial Examiner/Investigator 1*
Kevin Lail	2.5	Financial Examiner/Investigator 1*

James Cooper III	0.8	Financial Examiner/Investigator 1*
Kortnie Bellury	0.8	Financial Examiner/Investigator 1*
Annamarie Harden	0.7	Financial Examiner/Investigator 1*
Mary Harper	24.5	Program Information Coordinator
Valerie Shell	3.3	Securities Technician
		*Underfill for Financial Examiner/Investigator 3

LEGAL STAFF (On assignment from Attorney General)		
Thomas Donovan	25.7	Lead Deputy Attorney General
Brian Nicholas	34	Deputy Attorney General
Loren Messerly	1.8	Deputy Attorney General
Stephanie Sze	8.5	Deputy Attorney General